

Shine-n-Go Times

Autumn 2008



Insight from Toby.

What a difference 60 days can make! We were on the way to a record year, and now with the economy in turmoil, so is the scrap metal industry. A couple of months ago, the steel mills could not get enough scrap and now they don't want any. Copper is worth 1/2 of what it was 90 days ago. With all that said, with our best asset, our employees, we will get through this.

On a lighter note, the Holiday Party is set for December 12, 2008, Friday night from 7:00pm to 10:00pm. It will be a grand party again this year.

We have several new employees this year and hope they will have a great career with us. Welcome to the Shine Bros. Corp. family!

Did you know...

The U.S. aluminum can recycling rate increased 2.2 percentage points in 2007, to 53.8 percent, making the largest year-on-year gain in ten years. That rate, which makes the aluminum can the most recycled beverage container in the United States, equates to recycling almost 54 billion aluminum cans, or roughly 1.6 billion pounds of aluminum.

The aluminum can is 100-percent recyclable into new beverage cans indefinitely. The standard can, which holds 12 ounces of liquid, weighs less than half an ounce. Slightly more than 34 empty cans constitute one pound of aluminum, according to the Aluminum Association.

www.scrap.org



Words from Dan.

The economy of our Country is a lot like Northwest Iowa weather. Sooner or later it will change. This year we had a "Hot Summer" type of business when we could hardly keep up. In late Summer we had an "Autumn-like" slowdown. Now it seems we are creeping along, like driving in a "Winter blizzard."

At first this slowing economy is alarming, if not scary. With all of the recent news about the housing crisis, failing auto makers, and here in Iowa, the problems at the ethanol plants, it makes us wonder if we are on the Titanic.

The real challenge is how we at Shine Bros. Corp. will meet this adversity. We will come out on top of this situation by working together as a team. We will do this by continuing to be the best supplier of scrap to our customers. One symptom of a slow economy is scrap users can be more selective of what they buy, and from whom do they buy it. They have more suppliers with more material to sell.

It is Shine Bros. Corp.'s goal to preserve our share of the market, and gain new business. We will do this by continuing to produce the best quality of scrap possible and making deliveries of our materials on time. Our paperwork will continue to be as accurate as possible. Our staff will continue to put all of our customers first. Effort by every member of our team is needed to accomplish this goal.

By all of us working together, Shine Bros. Corp. will emerge from this a better, stronger company. When a customer needs high quality scrap, delivered on time, they will call Shine Bros. Corp.

Grab & Go Auto Salvage, LLC

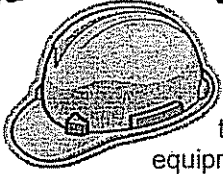
Here comes the cool weather! With the autumn months upon us, remember that antifreeze, tires, and batteries can be purchased at Grab & Go Auto Salvage, LLC. We also have an abundant supply of large rugs from A&M Laundry that would be perfect for your shop or garage to help keep the mud and slush from finding its way into your home. Jackets and coveralls from A&M are also available for purchase. Don't forget—Grab & Go, Shine Bros. Corp., and ASI, Inc. employees have the opportunity to periodically receive 10 gallons of gasoline at no cost, depending on availability. Your supervisor can let you know when gasoline is on hand (A waiver must be signed upon receipt.)

October 2008 marks the one-year anniversary for Grab & Go Auto Salvage, LLC, and what an exciting year it has been! We've seen our customer base continue to grow and expand to a 100-mile radius. We are able to offer a variety of auto parts at inexpensive prices. Store credits are issued for returned parts beginning 10/1/08. A member of our knowledgeable staff is always available to answer questions. So if you haven't paid us a visit, now is the time to do so!



- Randy, Manager

Safety Spotlight



Equipment Inspections

Pre-use inspections, what's the big deal? You don't inspect your car every time you get into it and drive to work or to run errands. You don't inspect your lawn mower every time you get ready to mow. So, why do you need to do a pre-use inspection every time you get ready to use your equipment at work?

A vehicle is designed to run without having to do a daily inspection, so is a mower. However, we do know we are to change our oil every 3,000 miles and give that mower a tune up every year. The thing is, our vehicles and mowers do not take a beating like the equipment in a scrap yard. Just the nature of our business requires extra care to ensure a problem or hazard is caught before it becomes a major expense or accident.

The following equipment is to be inspected every day prior to start up:

- Commercial motor vehicles (Written verification is required by DOT)
- Trailers
- Forklifts (Written verification is required by OSHA)
- Skid steers
- Loaders
- Cranes
- Shredder
- Balers
- Shears
- Crushers
- Torch equipment & hoses

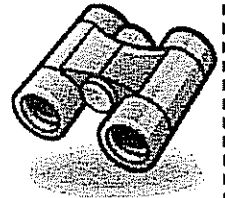
It is each operator's responsibility to inspect the equipment prior to use. If a defect or hazard that will affect the safety of the equipment is found, it must be reported immediately.

You may recognize a problem that prevents a major accident. Your role is vital in pre-use equipment inspection.

- Mark, Safety Manager

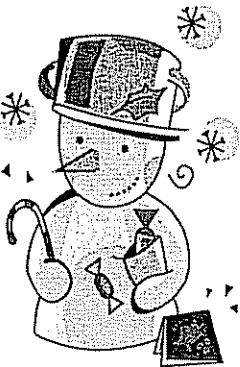
Department Focus: Office - Alicia, Manager

The office at Shine Bros. Corp. handles all aspects of buying and selling ferrous and non-ferrous metals. The staff is in charge of recording all sale contracts and purchase contracts, along with the scheduling all outgoing and incoming loads. All paper work related to the sale and purchase of material has to be input into the computer system, this helps track inventory, pending loads for open contracts, payments on contracts, track customers purchase and/or sales history, etc.

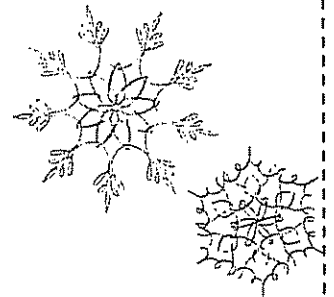


The office in Spencer also handles paper work for brokered loads for all of the TJN Enterprises, Inc. locations. All TJN yards and the Spencer office are connected thru a secure computer network; the office in Spencer serves as a reference point for all network inquiries from different TJN locations.

HOLIDAY PARTY



This year's holiday party is scheduled for Friday, December 12, 2008 from 7pm to 10pm in the maintenance building. Save this date so that you and your spouse / significant other can join your co-workers and company guests for a fun-filled evening.





Employee Anniversaries*

September		
Name	Dept.	Years
Dennis Collyns	Grab & Go	1
Justin Chinn	Iron Yard	2
Ronni Rettig	Office	1

October		
Name	Dept.	Years
Shane Bailey	Iron Yard	1
Kyle Campbell	Warehouse	1
Chris Hart	Buyer	1
Lisa Hess	Office	2
Shelly Stoermer	Metals	3
Roger Wantland	EC Nights	1
Chuck Woods	Warehouse	4
Randy Johnson	Grab & Go	5
Ray Rinken	Grab & Go	1
Rick Zalabowski	Iron Yard	3
Rob Verdoorn	Grab & Go	1
Scott Dean	Flight King	2

November		
Name	Dept.	Years
Gloria Beenken	Accounting	15
Dean Parks	Truck Driver	2
Bill Randall	Asst. Manager	1
Heidi Westphal	Office	1

December		
Name	Dept.	Years
Bob Bisgaard	East Chop	21
Brian Booth	East Chop	2
Josh Johnson	Iron Yard	2
Steve Loehr	Manager	17
Mike Mowery	Buyer	1
Mark Muckey	East Chop	3
Kurt Weeks	Accounting	1
Roberto Rodriguez	Grab & Go	1
Ryan McFarland	Grab & Go	1

* For ease of calculation and reporting, the anniversary dates and years are according to most recent hire date.

ENJOY THIS WORD FIND

I	R	M	Y	H	D	P	S	K	Y	E	E	T	I	H	W	R	N
V	D	U	A	K	A	A	H	B	Q	S	T	R	Q	M	X	O	M
C	N	N	N	S	O	R	I	K	T	L	I	E	J	M	R	Y	P
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B	K	M	D	N	G	U	O	M	W	G	R	Z	F	Z	H	A	P

- Baler
- Ferrous
- Aberdeen
- Shears
- TJN
- Bare Bright
- Grab and Go
- Metals
- Shine Bros Corp
- Watertown
- East Chop
- Iron
- Recycle
- Worthington
- West Chop
- Estherville
- Maintenance
- Salvage
- Shredder
- Yankton
- Aluminum